



European Institute of Innovation & Technology

A body of the European Union



# CATALOGUE OF EIT KICS BUSINESS CREATION PROGRAMMES - 2021-2022

LAST UPDATE: 01 MARCH 2022







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## **INTRODUCTION**

The EIT powers entrepreneurs and innovators to turn their best ideas into products, services and jobs for Europe. Indeed, one of the EU's key innovation objectives is stimulating innovation and creating more jobs through fast-growing, innovative firms. Therefore, a cornerstone of the EIT's activities is not only to support innovation in existing companies, but also the creation of new business opportunities. The vital ingredients for fostering entrepreneurial activities are: ensuring access to finance, access to new customers and new markets as well as providing support for enhancing business skills.

Across the EIT Community, innovation and entrepreneurship are strong vectors to overcome global societal challenges from climate change and sustainable energy to food and healthy living. Together with the Innovation Communities, the EIT places a strong emphasis on developing the next generation of entrepreneurs, encouraging and supporting innovators and companies to develop innovative ideas and take them to the market, thus contributing to a more innovative and competitive Europe. Through their business creation and acceleration programmes, all EIT Innovation Communities offer a range of business support services that help entrepreneurs and innovators translate their ideas into successful, thriving ventures.

## EIT COMMUNITY OFFER

All Knowledge and Innovation Communities have the objective of decreasing the average time to market of innovations. They offer opportunities and activities tailored to each stage of an idea or business: Pre-seed, Seed, Scale-up and Series A-B. <u>Discover the offer</u> from the different EIT Innovation Communities, based on the global challenges you are addressing, and the industry sectors and geographies you are targeting.

Last update: 01 Mar 2022.

## **GLOSSARY OF ABBREVIATIONS**

EIT: European Institute of Innovation and Technology
KIC: Knowledge and Innovation Community
HE: Horizon Europe
RIS: Regional Innovation Scheme
VCoE: Venture Centre of Excellence
BC: Business Creation
RIS: Regional Innovation Scheme
EIF: European Investment Fund
EIC: European Investment Bank



## 1. EIT CLIMATE-KIC

As EIT Climate-KIC moves forward, partnerships are at the forefront of their entrepreneurship programmes. EIT Climate-KIC entrepreneurship pipeline has shifted into multi-stakeholder and transformational programmes. The Climathon programme for citizen activation and ideation first plants the seeds of inspiration. Their incubator, ClimateLaunchpad, then helps innovators turn ideas into climate-positive businesses. Finally, ClimAccelerator scales and accelerates these start-ups through radical collaboration and sharing resources.

Their ideation and open innovation programmes help create the conditions to fuel inspiration, garner fresh thinking, raise visibility for or promote engagement with a climate challenge. EIT Climate-KIC help innovation teams identify and define ideas, offer support in putting together a network of partners, and provide seed funding to get things moving.

Find out more <u>here</u>.

EIT Climate-KIC is in the Top Accelerators & Incubators in Europe according to the Global Startup Ecosystem Report Cleantech 2022 Edition by <u>Startup Genome</u>. Top Ecosystem Players were determined primarily by number and amount of Series A investments in Cleantech from 2018 to September 2021.

## 1.1 CLIMACCELERATOR

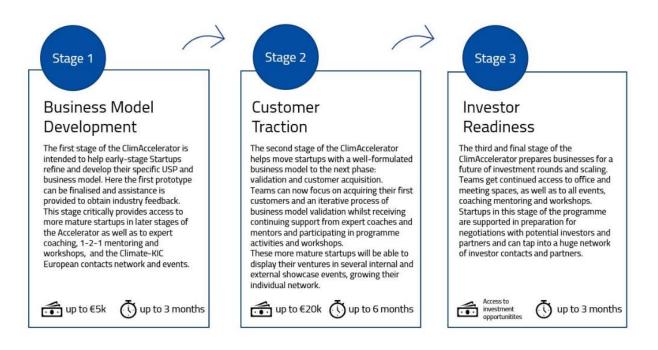
ClimAccelerator scales and **accelerates climate positive start-ups** through radical collaboration and sharing resources. It is a global programme giving start-ups access to innovate, catalyse, and scale the potential of their climate solutions. In a global community of organisers, they run both theme-based and place-based acceleration programs. It goes beyond European borders, building a bridge between the world's industry experts and systems to break new ground in carbon reduction.

With the European Green Deal and Paris Agreement as north stars, breakthrough businesses with proven climate impact technologies and partners need one powerful platform where they can connect and scale towards true industry transformation.

EIT Climate-KIC has developed a new investment strategy enabling investments in start-ups that are conceived, incubated, and accelerated through our programmes, we call it the SFEA (services-for-equity agreement). Similar to a SAFE note (simple agreement for future equity) or ASA (advanced subscription agreement), the SFEA is a convertible investment designed as a founder-friendly and efficient way to take equity stakes in Europe's most exciting climate innovation start-ups. EIT Climate-KIC will provide start-ups with services including carbon impact forecasting & monitoring; fundraising support; EU policy support; cap table management and commercialisation support. In return, the start-up will give Climate-KIC equity in the business.



#### ClimAccelerator run through three stages:



EIT Climate-KIC programme partners that participated in the year's ClimAccelerator implementation: Impact Hub Vienna, Fundación Valenciaport, Athens Center for Entrepreneurship and Innovation, UniFund, Digital Hub Logistics Hamburg, Universidad Politécnica de Madrid, BGI, CIVITTA, Cleantech ForEst, Green and Smart Technology Cluster, Impact Hub Bucharest, Innovation Starter, MCAST, Riga Technical University, Athena, Chysalis LEAP, The Climate Vertical, ETH Zurich sus.lab, TU Delft, Impact Hub Prague, Impact Hub Balgrade, Impact Hub Zagreb, Bogatin, Impact Hub Athens, Munich Re, ERGO, Cyprus University of Technology (CUT), Cyprus Energy Agency (CEA), Sunris Valley Sciencie and Techonology Park, Cleantech Hub, Finnova, Human Nation Earch, PPIS- Pannon Pro Innovations, Viveka and Valencis Activa.

For further information click <u>here</u>.

## **1.2 CLIMATHON**

Climathon is a global 24-hour climate change hackathon that takes place simultaneously in major cities around the world every year. It attracts innovators, entrepreneurs, students and professionals to come together to create innovative solutions to climate challenges. The Climathon programme for citizen activation and ideation first plants the seeds of inspiration. Climathon is a global initiative, orchestrated by EIT Climate-KIC, to engage cities and citizens who seek to drive change to accelerate the transition to a zero-carbon and climate-resilient society.



By organising a Climathon, you can raise awareness about local climate challenges, provide climate-relevant learnings, strengthen local eco-systems and inspire further climate action through local projects and initiatives. Climathons are planned and run independently, by local organisers, in cities around the world, taking place all year around. The local organisers decide the date and length of their Climathon as well as the challenges. **Global partners**: Impact Hub, WWF, The Climate Realty Project Europe, Covenant of Mayors for Climate & Energy. The next global Climathon campaign is planned to take place on 28-30 October 2022. Watch this video



for more information or find out more here.

## **1.3 CLIMATE LAUNCHPAD**

ClimateLaunchpad is an incubator then helps innovators turn ideas into climate-positive businesses through the world's largest green business ideas competition. ClimateLaunchpad is a core part of the Entrepreneurship offerings of EIT Climate-KIC.

EIT Climate-KIC's mission is to unlock the world's cleantech potential that addresses climate change. ClimateLaunchpad supports this objective by providing a platform (through the competition) to provide earlystage entrepreneurs with the training, mentorship, coaching, networking, and broader support that can make their ideas become reality on a global scale.

ClimateLaunchpad's value centres around its ability to galvanise enterprise support organisations around the world to support early-stage ideas and climate businesses within their local ecosystems. A network of engaged 'national leads' deliver the Competition in their local country each year. In 2021, the ClimateLaunchpad supported entrepreneurs from 55 countries generating 2,136 green business ideas and incubating 680 teams via the full business training programme.

Since its inception in 2014, ClimateLaunchpad has received 11,887 ideas from entrepreneurial teams and has provided intensive training to 3,702 of these. These start-ups have gone on to raise over €100M+ in investments and created 8,000+ jobs. More information <u>here</u>.



## 2. EIT DIGITAL

Discover opportunities to build and launch with EIT Digital the next generation of digital ventures, products and services. For more information about EIT Digital Business Creation activities, and EIT Digital partners click <u>here</u>.

Over the years, EIT Digital has attracted **prizes and wide recognition** from business institutions for its highquality accelerator services and venture program.

- UBI Global, the Stockholm-based intelligence company and community, known for high-quality intelligence, assessment, and mapping of business incubation, released the top rankings of business incubators and accelerators as assessed in the World Benchmark Study 2019-2020. According to UBI Global's assessment, the EIT Digital Accelerator has demonstrated exceptional achievement in value for client startups, value for the European ecosystem, and overall attractiveness. The EIT Digital Accelerator was recognized as the best Public Business Accelerator programme with a pan-European reach and one of the Top 5 Public Business Accelerators worldwide.
- Startup Heatmap Europe ranked the EIT Digital Venture Program amongst the twenty most trusted European accelerators based on the recommendations of over 1,000 survey participants. Specifically, the EIT Digital Venture Program supports entrepreneurial teams from 20 countries with deep tech business ideas to finalise their MVP and start their venture. The program offers an eight-week Pre-Acceleration executed by five regional partners in Greece, Latvia, Poland, Portugal and Slovenia. Teams also receive financial support of up to €25,000 in three stages from MVP to incorporation, up to finding their first investor.

## 2.1. FOR START-UPS

#### DEEPHACK

Deephack is an open innovation event in challenge (hackathon) format, responding to a challenge partner's call for solutions. DeepHack leverages the eco-systems of the KICs. DeepHack focuses on solutions for hard to crack Deep Tech problems, building eco-systems and mobilising experts and talent. It aims to advance or explore alternatives for your innovation and business challenges, supporteco-system building with European partners around your platform or solution, and provide access to talent, experts and entrepreneurs from Europe. Its focus is on the outcome of proposed solutions by the teams, either for further development or business partnership. Applications are open to all, however only 15-20 teams are invited to participate in the DeepHack event Strong talent pool in EIT Digital Master School students and alumni, Accelerator professionals and experts.

**Partners**: Chilvision, Dakosy, Datacon, deihub, duodeka, ebiz (by OTP Business), ETH Zurich, Hamburg, Hanze University of Applied Science, InnoTractor, Interpolis, kpn, Lufthansa Industry Solutions, NDC mediagroep, Oriana, City of Palo Alto, TNO, Tractebel (ENGIE), trinckly, University of Groningen, VitaBit. More information <u>here</u>.



#### **INNOVATION FACTORY**

The Innovation Factory invests in **pan-European entrepreneurial teams** together with **EIT Digital partners** to build digital innovations and new ventures in four strategic focus areas: Digital Industry, Digital Cities, Digital Finance, Digital Wellbeing and Digital Tech.

The entrepreneurial teams work in agile projects called Innovation activities. These activities bring together expertise from the EIT Digital ecosystem, with partners contributing technology, talent, business models, investments, and channels to the market. They deliver innovations to the market through product launch and venture creation. The focus is on business impact as well as contribution to the financial sustainability of EIT Digital. Every year EIT Digital issues a call for proposals to European innovators and entrepreneurs for innovation activities that will be reviewed and selected to enter the Innovation Factory program. Selected innovation activities are embedded in EIT Digital's ecosystem and receive a financial co-investment to package their technology, sign up customers and attract investors.

It will soon be possible to submit proposals for innovation activities that will be part of the EIT Digital Innovation Factory in 2022. Find out more <u>here</u>.

#### DIGITAL VENTURE PROGRAMME (RIS)

The EIT Digital Venture Programme takes you from idea to investment in less than a year. The ambitious trajectory takes entrepreneurs with a brilliant idea from concept to Minimum Viable Product, market validation and funding. Further benefits unlock with each milestone achieved. The programme will be held fully online.

Residents of any of the following 20 countries: Albania, Bosnia and Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Estonia, North Macedonia, Greece, Malta, Montenegro, Latvia, Lithuania, Poland, Portugal, Serbia, Slovakia, Slovenia, Romania, Ukraine. Applications for the Venture Programme 2021 are now closed. **Partners**: University of Ljubliana, BGI, FOUND.ATION, Krakow Technology Park, JIC and Wise Guys. Find out more <u>here</u>.

## 2.2. FOR SCALE-UPS

#### EIT DIGITAL ACCELERATOR

EIT Digital's European team of business developers and fundraising experts supports digital deep tech companies by raising venture capital (typically between €2M - €20M) and securing customers in European markets. EIT Digital Accelerator is designed to work for European technology scale-ups with international growth ambitions. You will receive **access to finance** and **access to market** support tailored to your company's business needs.

EIT Digital Accelerator works with fast-growing companies leveraging digital technologies in the field of Digital Industry, Digital Tech, Digital Cities, Digital Wellbeing and Digital Finance. Discover the companies in our <u>active</u> <u>portfolio</u>.

Further information here.



#### EIT DIGITAL CHALLENGE

The final of EIT Digital Challenge is a unique opportunity to connect to the most prominent European tech scale-ups, innovation stakeholders, investors, industry representatives. During the event participants will be able to arrange business meetings with the finalists and other prominent scale-ups from the EIT Digital ecosystem via an online matchmaking platform. The best three companies receive a full year of tailored international growth support by the EIT Digital Accelerator worth  $\xi$ 50,000 to scale-up their business. In addition, the first-place winner receives a cash prize of  $\xi$ 100,000.

Twenty outstanding deep tech **scale-ups** competed in the final of the EIT Digital Challenge 2021. The 20 finalists nominated for the EIT Digital Challenge cover a **wide variety of topics within the deep tech field**. The finalists were selected out of 409 applicants and come from 10 European countries. The winners were chosen in a final event held online on September 21, where the finalists pitched in front of a jury of experts and competed for prizes worth €250,000.

Applications for the next EIT Digital Challenge open on 30 March and the final event will take place in September.

More information on <u>the webpage</u>. Subscribe <u>here</u> for updates

## 3. EIT FOOD

EIT <u>Food Business Creation</u> supports entrepreneurs to launch, accelerate and scale agrifood businesses across Europe, driving innovation to meet the big food challenges they face, to create a healthier, more trusted and sustainable food system. They offer three Business Creation flagship programmes which are driven by societal and economic impact:

#### **3.1 SEEDBED INCUBATOR (LAUNCH)**

Launch is for individuals, scientists and aspiring entrepreneurs who are driven to solve the complex challenges facing the food system. Launch activities are designed to springboard ideas into viable market solutions by providing you with the skills, network and funds needed to validate your ideas and business model. A 6-month programme that aims to transform innovative ideas and research breakthroughs into market-validated business propositions. For aspiring entrepreneurs and intrapreneurs. Find more information in this video.

The EIT Food Seedbed Programme provides participants with world-class start-up training and coaching to identify their core business assumptions and the support to refine their business value propositions. Seedbed Hubs provide participants with the skills, personalised business coaching, industry connections and funding to test innovative ideas directly with 100+ potential customers and end-user.

**Partners:** PeakBridge, Danone Nutricia Research, Startlife, Queen's University Belfast, University of Warsow, ZTI, DIL, Dohler, Grupo AN, Pepsico, Aarhus University.

The application dates for Seedbed 2022 are January 1, 2022 to February 28, 2022. Please register your interest here . For further information click here.

## 3.2 EIT FOOD ACCELERATOR NETWORK (ACCELERATE)





Accelerate is for entrepreneurs and registered **start-ups** who are on their way to transforming the food system and would benefit from their high-level support to boost their new business. The EIT Food Accelerator Network (EIT FAN) connects impactful agrifood start-ups with industry-leading corporate and research partners to pilot their technology and drive the ultimate goal: a successful market adoption.

**Partners**: EPFL, DIL, BioAzul, AZTI, BÜHLER, DOEHLER, ETH Zurich, John Deere, Nestle Research, Pepsico, Strauss Group, Technion, Israel Institute of Technology, Givaudan, Technical University of Munich, University of Cambridge, University of Turin, Danone Research, University of Reading, Grupo AN S.Coop.

Application dates: January 1, 2022 to February 28, 2022.

Find out more <u>here</u>.

## **3.3 RISINGFOODSTARS (SCALE)**

The RisingFoodStars (RFS) Network allows successful, impactful agrifood scale-ups to scale to the next level in becoming the international gamechangers of the future. The programme addresses **early scale-ups** that are past the ideation phase, have paying customers and are poised for significant growth and global scale. RisingFoodStars them grow and scale impact faster – from market testing new ideas, providing support from experts, connections to corporate partners across the food industry and access to investors.

The RisingFoodStars Association is a network organisation for successful, game-changing early agrifood scaleups, enabling its members to participate as Partners in all EIT Food activities.

Application dates: January 1, 2022 to February 28, 2022.

For more information click here.

## 3.4 FOODSPARKS® FUND

PeakBridge, the agrifood-tech venture capital fund manager investing globally, and EIT Food, the world's largest Agrifood Innovation Ecosystem supported by the EIT, have announced the launch of PeakBridge FoodSparks<sup>®</sup> SCSp, a new seed fund for European agrifood-tech start-ups.

The FoodSparks<sup>®</sup> fund will invest in pan-European **seed and early-stage start-ups** to offer access to strategic capital and support with scaling up, thereby working towards innovative solutions to some of the world's most pressing problems in food production, supply, and sustainability.

FoodSparks<sup>®</sup>, managed by PeakBridge, will be headed up by Managing Partner Yoni Glickman, working closely with its investors, among them Ordway Selections, CPT Capital, Givaudan, Puratos, and Gullspång Re:food, allowing the portfolio companies to benefit from a wide range of potential co-investment and follow-on investment opportunities. Find out more on this <u>here</u>.



## 3.5 OTHER EIT FOOD ACTIVITIES / PROGRAMMES

The EIT Food Change Makers Programme is a new, collaborative initiative which gives diverse talent the chance to become agrifood-tech innovators or entrepreneurs through a series of events, mentorship and training. They are committed to supporting people to find solutions that tackle everything from how food is produced and distributed to how it is consumed and disposed of.

More information on other EIT Food activities and programmes is available here.

# 4. EIT HEALTH4.1 EIT HEALTH ACCELERATOR

EIT Health Accelerator programmes catalyse new business growth to deliver transformative products and services. They work with entrepreneurs, start-ups and SMEs to shorten the time-to-market for life-changing health products and services, while creating new jobs and contributing to a thriving economy. Through a unique network of world-class healthcare organisations, EIT Health links entrepreneurial businesses with the knowledge and resources to scale-up and scale out as quickly as possible. Since launching in 2016, they've helped more than 1150 start-ups across Europe bring products and services to market, attract almost 800mio€ of investments in 2021 alone (source: <u>http://startups.eithealth.eu</u>).

Applications are open to entrepreneurs, start-ups and SMEs focused on medtech, biotech, and digital health. Whether you need access to knowledge, new markets, key stakeholders, or investors and funding, EIT Health can help.

In 2019 EIT Health's Accelerator programme has been awarded recognition in the "Most Promising – Young Programme" category of <u>UBI Global</u>'s prestigious ranking of incubators and accelerators worldwide.

The "UBI Global World Rankings of Business Incubators and Accelerators" names EIT Health Accelerator among the three top programmes in the world that were "founded in or after 2016 and stand out from their peers due to impressive overall achievements relative to their age."

**Partners**: biocat, BioM Biotech Cluster Development GmbH, Cap Digital, Friedrich-Alexander-Universität Erlangen-Nürnberg, "la Caixa" Foundation, GENESIS Biomed, Instituto Pedro Nunes, IMEC - Interuniversity Microelectronics Centre, Universityof Copenhagen (UCPH), KTH Royal Institute of Technology, MADoPA, Medical Valley European Metropolitan Region Nuremberg, MEDICEN, Rijksuniversiteit Groningen, RISE Research Institutes of Sweden, Semmelweis University (SE), Stockholm Innovation & Growth AB, University of Tartu, Delft University of Technology - TU Delft, TECNALIA, Newcastle University, Universidad Politécnica de Madrid (Technical University of Madrid) – UPM, Medical University of Łódź, Uppsala University, Angels santé and BIO Cluster management NRW GmbH. For more information go to webpage.



## 4.2 EIT HEALTH ACCELERATOR PROGRAMMES

Take a look at the EIT Health programmes <u>here</u>.

#### ACCESS TO KNOWLEDGE

Launching a healthcare start-up can be intimidating. You may have a great idea about a medtech, biotech, or digital health product or service, but you may not be sure how these are regulated or brought to market. Participate in one of the EIT Health acceleration programmes to get the knowledge and mentorship you need to validate your business idea, and/or develop a solid business plan.

#### WILD CARD

Every year, Wild Card builds two new ventures that break new ground, push boundaries and troubleshoot some of European healthcare's greatest challenges. We attract the brightest talent, mentor founders-to-be and invest up to €1.5 million in the two most promising ventures.

The programme follows a comprehensive format, taking individuals and small teams as participants through team formation (optional), training, need and market validation as well as rigorous stress-testing of the solution. In the end, EIT Health will invest in up to two best teams with business proposals.

Who should apply: Calling all inventors, creators and self-starters that have the potential to address specific annually raised challenges. The two challenges for 2022 are:

- 1. Early Detection of Cancer: How to advance early diagnosis and screening of cancer?
- 2. Mental Health: How to improve prevention, detection, diagnosis, and treatment to fight mental disorders?

#### Programme cost: Free

Find out more and apply <u>here</u>.

#### WOMEN ENTREPRENEURSHIP BOOTCAMP

The Women Entrepreneurship Bootcamp connects early-stage, women-led or co-led healthcare start-ups to an unparalleled network of mentors in order to nurture and support rapid growth. EIT Health will help you leverage the diversity in your leadership team to achieve the best possible outcomes for your start-up. And this programme will also help you find the reference points you need to successfully frame your ambition and validate your value proposition.

Who should apply: Driven and ambitious early stage start-ups that are greater than TRL 4 or equivalent. Women led or co-founded with a woman in the C-suite management team; male co-founders are highly encouraged to participate. Focused on any medical technology, excluding therapeutics. Residence: any Horizon country.

**Programme cost**: There is a commitment fee of €200 once accepted in the programme; and a success fee to be capped at €20.000 depending on the fundraising round size. EIC previously supported ventures do not pay any fees, please make sure to enter your PIC number in the application form.

**Partners**: IESE Business School, National University of Ireland-Galway, Instituto Pedro Nunes. Click <u>here</u> for more information.





## PATIENT INNOVATION BOOTCAMP

Who better than patients and their caregivers to have that crucial insight which leads to true product innovation? This Bootcamp supports the development and launch of innovative solutions created by people directly affected by health conditions. The aim is to help you move your ideas from solutions to prototypes through to market-ready innovations.

Who should apply: Teams of three people, including a patient or caregiver with an innovative solution for a personal health condition. Solutions can involve diagnostics, wearable devices, telehealth, telemedicine, big data, apps, electronic health records, health information technology, personalised medicine, etc. Do not apply if your solution is drug related. Projects (incorporated or not) looking for support to validate your technology and/or business model and disseminate it. Residence: any Horizon Europe country

**Partners:** Copenhagen Business School in collaboration with the University of Copenhagen, IESE Business School, Biocat, Patient Innovation, NOVA University Lisbon and Glintt

Click <u>here</u> for more information

#### <u>REACTOR BOOTCAMP</u>

Accelerate the early adoption of your digital medical imaging product or hospital process optimisation solution across Europe with EIT Health expert guidance on engagement and launch strategy.

Who should apply: Early and growth-stage European incorporated start-ups innovating in the field of life sciences of healthcare (must have a working MVP) with residence in any Horizon Europe country.

**Partners:** GE Healthcare, Medical University of Debrecen, Medical University of Lodz, IESE Business School Click <u>here</u> for more information

#### MEDTECH BOOTCAMP

Accelerate the launch of your medtech start-up with hands-on training and help from experts. This four-week intensive training programme will build your skills and prepare you to launch your medtech start-up in Europe. You'll emerge with a clear idea of your market, your regulatory pathway, financing options, your founder team, and valid proof of concept. At the end of the programme, you'll have two pitch sessions in front of investors and experts.

Who should apply: Teams of at least two or three early-stage entrepreneurs, graduate students and professionals with a start-up idea in medical technology. You have a technology readiness level (TRL) between 2 (you have your technological concept formulated) and 4 (you've validated your concept in a lab) Residence: any Horizon Europe country.

**Partners:** IESE Business School, UnternehmerTUM, Medical Valley EMN, University Clinic Erlangen, Instituto Pedro Nunes, and Friedrich-Alexander University Erlangen-Nürnberg Click <u>here</u> for more information.

#### BOOTCAMP CALL FOR EIC SUPPORTED VENTURES

As part of its Business Creation activities, EIT Health is partnering with the <u>European Innovation Council</u> (EIC) for a year-long pilot collaboration (<u>EIT EIC CollabPilot</u>). One core element of the collaboration will be channelling EIC-supported ventures into relevant EIT Health programmes by amplifying programme offerings between the two institutions.





Participation in one of EIT Health's Bootcamps for EIC supported ventures will give participating projects the opportunity to reach EIT Health ecosystem network and pitch their idea to experts across Europe with some special benefits: EIC-supported ventures will be exempt from providing EIT Health with success fees or other types of reimbursement and will receive an exclusive voucher of €1.000 for mentoring on a specific topic of interest. As of today, two EIT Health bootcamps are joining the Bootcamp Call for EIC supported ventures: Women Entrepreneurship Bootcamp and Reactor Bootcamp.

Who should apply: Applicants that meet the criteria for the bootcamp selected and have been previously supported by an EIC programme (or its previous funding instruments)

#### Programme cost: Free

Please find more information and apply <u>here</u>.

#### INNOSTARTS AWARDS

Compete for support to convert your healthcare idea into a viable enterprise. Through funding, mentoring, and training, EIT Health help start-ups validate the need for their healthcare innovations, attract investors, and ultimately shorten the time it takes to get their ideas to market

Who should apply: Micro- and small enterprises, spin-offs and start-ups that already have a prototype or minimum viable product, but do not yet have a product or service in the market (no income). Must be able to participate in English and have an established legal entity. Residence: Croatia, Czech Republic, Slovenia, Greece, Hungary, Italy, Poland, Portugal, Romania, Slovakia, Lithuania, Latvia, Estonia, Spain (only Principado de Asturias, Castilla y León, Castilla la Mancha, Extremadura, Illes Balears, Andalucía, Ciudad Autónoma de Ceuta, Ciudad Autónoma de Melilla and Canarias regions), North Macedonia, Albania, Montenegro, Serbia, Bosnia and Herczegovina.

**Programme cost**: Free of charge Find more information <u>here</u>

#### MENTORING AND COACHING NETWORK

This programme will give you access to a world-leading pool of over 200 healthcare industry experts – all ready to share their knowledge and help you make new and exciting connections. Having a mentor could make all the difference in growing your business successfully.

Who should apply: Businesses incorporated in the EU at all maturity levels, ranging from early-stage start-ups developing your product, to more mature scale-ups looking to expand into new markets with residence: any Horizon Europe country.

**Programme cost**: All successful applicants will receive a voucher of at least  $\leq$ 500 to use with their chosen mentors, with a mentoring connection from the network typically costing between  $\leq$ 1000- $\leq$ 2000. Find out more and apply <u>here</u>.

#### • FINANCE BOOSTER

The Finance Booster offers a paid series of webinars in Finance literacy for mid stage healthcare startups. It is structured in 3 different two days events. This programme gives startups support in understanding their financials and provides more individualized coaching on dedicated financial matters.



Who should apply: Healthcare start-ups incorporated in the EU which have achieved at least seed funding, start-ups seeking gearing up to raise Series A/B funding level with residence in any Horizon Europe country. Programme cost: €1900. The top three start-ups that apply for a discount and have submitted their project plan can earn a discount up €700.

More information here.

#### FINANCE BOOSTER FOR EIC SUPPORTED VENTURES

As part of its Business Creation activities, EIT Health is partnering with the <u>European Innovation Council</u> (EIC) for a year-long pilot collaboration (<u>EIT EIC CollabPilot</u>). One core element of the collaboration will be channelling EIC-supported ventures into relevant EIT Health programmes by amplifying programme offerings between the two institutions.

Participants selected through the Finance Booster for EIC Supported Ventures will get access to the EIT Health Finance Booster Programme free of charge. The Finance Booster offers startups support in understanding their financials and provides more individualized coaching on dedicated financial matters.

Who should apply: Applicants that meet the criteria for the Finance Booster Programme and have been previously supported by an EIC programme (or its previous funding instruments)

#### Programme cost: Free

Please find more information and apply <u>here</u>.

#### ACCESS TO STAKEHOLDERS

If you're looking to collaborate with and address challenges presented by top pharma companies, these programmes are for you.

#### NEUROTECHPRIZE

We are searching for simple tech to deep tech solutions that can help improve the quality of life for those impacted by Alzheimer's disease. The most innovative projects can earn prizes of  $\leq 100$ k for the winning solution and  $\leq 50$ k for the runner-up. Selected teams will also gain access to the 3-month acceleration programme.

**Who should apply:** We call for applications from all around the globe, operating already or seeking to enter the German market and targeting the challenge of Alzheimer's disease – <u>see areas of intervention</u>.

The programme is aimed at health entrepreneurs in the NeuroTech space seeking support in the validation of their ideas and developing business goals in a supportive and enriching environment.

Teams of minimum two people, incorporated start-ups, and non-incorporated teams are eligible to submit their entry to the programme.

Partners: Biogen GmbH

Find out more <u>here</u>.



#### BEYOND RHEUM

Beyond Rheum is an open innovation programme that seeks viable solutions to the needs of patients with axial spondyloarthritis (axSpA) – a chronic inflammatory disease that affects the spine and has a major impact on the patient's quality of life.

Who should apply: Companies or projects with a TRL 5-9 solution, with the potential to address axSpA unmet medical needs, backed by strong science and technology. Applicants need to own and/or be entitled to use the intellectual property (if applicable) that is the basis for the project or product and are legally incorporated and established in one of the Horizon Europe countries.

**Partners:** Novartis Pharma AG, Biome by Novartis Find out more here.

#### • START-UPS MEET PHARMA

Do you want to break into the pharma industry? If your healthcare solution tackles one of the challenges posed by our pharma partners, Start-ups Meet Pharma will give you the opportunity to collaborate directly with internal decision-makers and open the path for partnership exploration.

**Who should apply**: Established legal entities, with a validated proof of concept, market validation and prototype that addresses one of the challenges released by the pharma companies. Residence: any Horizon Europe country

**Partners** Boehringer Ingelheim RCV, Sintetica, Novartis, Takeda Find out more <u>here</u>.

#### <u>START-UPS MEET HEALTHCARE PROVIDER</u>

The programme matches the start-ups behind innovative solutions with leading healthcare providers in their national healthcare systems. Together you will develop and fine-tune your solution to best meet the challenge, before you test it in the daily practices of the healthcare provider's operations.

Who should apply: Applicants should have a solution with a proof of concept, market validation and prototype that matches one of the challenges from the healthcare providers. Residence: any Horizon Europe country **Partners:** 2022 Partners coming soon

Find out more here.

#### USER VALIDATION LABS (ULABS)

User Validation Labs are European partners – such as living labs, accelerators, hospitals, and innovation centres that support a connection between start-ups and the future end-users of their product, including patients, clinicians, and medical staff. This programme was created to help start-ups connect with User Validation Labs that can help them to organise and execute a validation study of their innovation with the end users.

Who should apply: Businesses incorporated in the EU with a product or service in the development phase – but not yet in the commercialisation stage, start-ups eager for feedback and validation from users with residence in any Horizon Europe country.

**Programme cost**: The total cost of the programme is €8000, out of which half will be covered by EIT Health, and half will be paid by the start-up.

More information <u>here</u>.



#### ACCESS TO MARKET

If you're ready to enter a new market in the European Union, Bridgehead is the right programme for you.

#### BRIDGEHEAD

EIT Health brings together European and non-European health entrepreneurs who want to grow their business beyond their home market with Europe's top incubators and accelerators who have the expertise and resources to make it happen. They will help match your scale-up with an incubator, accelerator or cluster from EIT Health's approved network – these organisations are called Catalysers. Together, you will plan how to access new markets quickly and decisively, tap into local networks of partners and clients, access infrastructure and understand new regulatory systems. The programme is split into Bridgehead Europe, Global and Inbound tracks.

Who should apply: Companies with fewer than 250 full time employees that deliver transformative products and services in biotech, medtech, or digital health. You are selling your product/service in at least one market and ready to open up to a new market. Your company needs to be registered and have a track record of traction in your home market (sales, paid pilots etc)

**Programme cost**: <u>Bridgehead Europe and Global</u>: There is a 6% success fee of your company's revenue in the new market, capped at three times the amount of the grant amount or three years after completing the programme, whichever comes first.

<u>Bridgehead Inbound</u>: Once you are selected, you will need to cover a participation fee of €500 and the cost of your soft-landing services. Those costs depend on the services requested by you and delivered by the Catalyser(s) of your choice but should amount to a total of €10,000.

Partners: Medical Valley, Universität Pompeu Fabra Barcelona, BioRN.

Find out more and how to apply <u>here</u>.

#### ACCESS TO FINANCE

Are you eager to scale, get investor-ready, and access the funding you need? These programmes are designed to connect you with the investment tools, training, contacts, and finance opportunities you'll need to grow.

#### **INVESTOR READINESS**

As part of their programmes providing access to finance, their investor readiness offering can get you access to the mentorship, connections, and visibility that you need to develop your business and attract investment.

#### • <u>CATAPULT</u>

A unique competition and training programme that showcases biotech, medtech and digital health start-ups to leading experts and investors across Europe. The programme recognises and awards the best business concepts, fast-tracking start-ups to become part of the EIT Health community of world-leading companies.



**Who should apply:** The Catapult is open to all start-ups and spin-offs that are: A micro/small enterprise (less than 50 employees); involved in biotech, medtech or digital health with innovative and highly promising business concepts; already incorporated and operating in an EU country and looking for seed or series A funding of at least  $\in$ 500k; self-valued at  $\in$ 1M+; received at least  $\in$ 500K in public or private funding or generated  $\notin$ 500k in revenue last year.

**Programme cost**: Free of charge Find out more and apply <u>here</u>.

## • GOLD TRACK

The programme aims to help you massively scale your business through mentorship and strategic guidance. EIT Health pairs promising businesses with a panel of topflight advisors, world-class experts who immerse themselves entirely in your ideating, strategizing, and problem solving to set your organisation on the path to success. Join us to unlock ambitious business and investment opportunities within short time frames

Who should apply: Companies with the potential to address unmet medical needs, backed by strong science and technology, operating in healthcare or life sciences. You have a committed leadership team and a financial runway of at least nine months. Privately owned companies based in Europe, the UK, or Israel with less than 50 employees.

**Partners:** Advise Connect Inspire Find out more and apply <u>here</u>.

#### GOLD TRACK WORKSHOP FOR EIC SUPPORTED VENTURES

Through the <u>EIT-EIC Health Collaboration Pilot</u>, a maximum of 9 EIC-supported start-ups will be invited to the Gold Track Workshops taking place in October 2021, March, and June 2022. EIT Health will make a recommendation of which Workshop should be attended on an individual basis, depending on company maturity, status quo and their financial run-way.

In the context of this call, the Gold Track Workshop is being offered to EIC supported start-ups free of charge. This offer includes guidance from the team to focus scope and ensure an articulated value proposition to facilitate high-quality discussions with the Gold Track Expert Council at the workshop. In the case the company is not selected by the Gold Track Expert Council to enter the full Gold Track programme, EIC companies will also receive feedback from the Expert Council and the Gold Track team on its technology and business model and customized support through follow-up mentoring.

Who should apply: Applicants that meet the eligibility criteria for the Gold Track Programme and have been previously supported by an EIC programme (or its previous funding instruments)

#### Programme cost: Free

Please find more information and apply <u>here</u>.

## <u>"READY FOR INVESTMENT" FOR EIC SUPPORTED VENTURES</u>





As part of the collaboration between EIT Health and the EIC (<u>EIT-EIC CollabPilot project</u>), this programme offers an opportunity for EIC supported start-ups interested in customized advisory and support for investment readiness. The "Ready for Investment" programme targets early through late-stage European start-ups and SMEs, especially those currently preparing to look for fundraising in the near future (i.e. in the next 6 to 18 months). Under this offering, the opportunities for EIC-supported ventures will include investment-readiness analysis, tailored investment advice and support and exclusive mentorship.

This initiative aims to align EIT Health and EIC's start-up portfolios to potentiate combined deal-flow opportunities and construct a map of expertise in both networks. These efforts will include selecting up to 10 companies in the venture building process under the collaboration framework. Previously EIC supported ventures will benefit from tailored advisory services and a close point of contact through which they can further explore opportunities within EIT Health's diverse programmes. Selected companies will be provided a customized programme offering, including free of charge tailored advisory and support services at a market value of  $\leq 10.000$ .

**Who should apply:** Start-ups that have been previously supported by an EIC programme (or its previous funding instruments), incorporated in a Horizon 2020 country that deliver transformative products and services in biotech, medtech or digital health and have not been selected and participated in any other EIT Health programmes under the EIT EIC CollabPilot framework.

#### Programme cost: Free

Please find more information and apply <u>here</u>.

#### **INVESTMENT TOOLS**

As part of their programmes providing access to finance, their investment tools can help you raise your next round and get access to the fundraising and networking opportunities that you need.

#### VENTURE CENTRE OF EXCELLENCE

EIT Health connects a vetted selection of innovative European healthcare start-ups with investors from across the life sciences and healthcare ecosystems that form the exclusive Venture Centre of Excellence (VCoE) member community.

**Who should apply**: Life science start-ups looking to increase visibility towards international investors to complete Series A up to pre-IPO fundraising rounds with residence in any Horizon Europe country.

**Programme cost**: applying start-ups pay a vetting fee as part of their application. Vetted start-ups that successfully fundraise thanks to the VCoE will pay a start-up success fee. Reach out to the contact below for more information

**Partners:** European Investment Fund (EIF) Find out more <u>here</u>.

#### <u>CROWDFUNDING</u>

EIT Health connects best-in-class start-ups with the know-how and capital to succeed. They serve as an independent launch pad for funding campaigns of up to €10M. They will help you bring to life your innovation in biotech, medtech, or digital health.





Who should apply: Excellent start-ups and scale-ups in medtech, biotech, and digital health seeking funding between €500K and €5M, with a minimum of €1M recommended in any Horizon Europe country. Partners: Aescuvest

Find out more and apply here.

#### INVESTOR NETWORK

Raising funds is a lengthy and complex process for start-ups, especially those looking to launch in multiple markets across Europe. EIT Healths connects qualified companies seeking early-stage funding with their pan-European consortium of over 80 investors across 17 countries. They help you conquer health markets faster. **Programme cost:** €1000 application cost. All applicants will get a detailed review of your application, a written one-page review, and a call with two hand-picked healthcare investors. Bronze companies can re-apply for free within the year.

**Partners:** Angels Santé, Business Angels Connect, Genesis Biomed Find out more and apply <u>here</u>.

## 5. EIT INNOENERGY

EIT InnoEnergy is on a mission: to contribute to a more sustainable world fostering the Energy Transition. This has been their 'why' since their foundation in 2010. This objective influence everything they do: any activity undertaken, and any company supported should contribute to it by reducing costs in the energy value chain, reducing CO2 emissions and/or securing the operability of the energy system.

By pursuing such a mission, EIT InnoEnergy is now the leading sustainable energy innovation engine that follows the principles of open and collaborative innovation. This includes four layers: people, corporates, value chains and the ecosystem. The interconnection of these layers makes synergies and innovation happen. To find more information about EIT InnoEnergy, see <u>here</u>.

As investors, they provide value in exchange for equity. This means that cash plus added-value services are provided to accelerate the business case to make it happen bigger, sooner, and safer (de-risked). They bring together knowledge and experience wherever it is located. Through their global network they reduce time to market, de-risk innovation and create commercially attractive solutions to empower a sustainable energy future.

In the last 10 years they have supported more than 480 companies. Today they have one of the largest sustainable energy investment portfolios worldwide, with more than 250 investee companies, most of which are launching hardware solutions (60%).

EIT InnoEnergy looks for companies that aim for impact with scalable business models and/or disruptive technologies to:

- Reduce costs in the energy value chain
- Reduce CO2 emissions
- Secure operability of the energy system
- Create sustainable growth
- Create jobs



- - Improve competitiveness

EIT InnoEnergy provides the following value-added services provided by EIT InnoEnergy:

- Access to Market
- Sales and growth
- Supply chain and industrialization
- Social acceptance and citizen engagement
- Technology enhancement
- Governance strategy
- Regulation
- Access to Human Capital
- Access to Finance

## **5.1 FOR START-UPS**

#### HIGHWAY®

They are co-creators, smart investors and industry catalysts for entrepreneurs who want global impact and a sustainable world. This is long-term business creation with global vision and purpose. Their focus is always on creating sustainable businesses with sustainable revenues.

**Who can apply?** Start-ups that: have a proven prototype or proof of concept for an innovative product in the energy sector. Have a maximum time to market – and first revenues – of two years, are looking to enhance and complement the business skills of their current team, are looking for financing, including equity partners, are easy to work with and willing to commit to stable, long-term relationship with InnoEnergy. Apply now <u>here.</u> For more information visit the <u>website</u>.

#### **5.2 FOR SCALE-UPS**

#### BOOSTWAY®

Powering Growth. As a growing business, your main objectives are to enter new markets and managing efficiently your supply chain. EIT InnoEnergy offers you targeted support to meet your goals.

Their investment in your business goes far beyond money. The Boostway<sup>®</sup> offers a series of services designed to meet the needs of small businesses and SMEs with vision.

Who can apply? start-ups or SMEs that: Are in a growing phase Have been operative for at least 1,5 years since the first sale Have annual revenues above 100.000€ and a multi-customer portfolio, Have a full-time, devoted and consolidated team. Apply now <u>here</u>. Find out more <u>here</u>.

## **5.3 FOR CORPORATES**

#### SECURING OPEN INNOVATION SUCCESS

InnoEnergy is the innovation partner for industry. EIT InnoEnergy unlocks the potential of new ideas wherever they originate and multiply the value of new technologies. At InnoEnergy, they are firing up the world of open innovation. InnoEnergy work with you to unlock your potential for innovation.



- They help you capture and attract the knowledge you need from outside your organisation. As a major energy player, EIT InnoEnergy works at the heart of the industry. Their network extends to start-ups and SMEs, experts, business leaders and policymakers.
- Working with InnoEnergy opens your horizons and enables you to identify white spaces and new business opportunities, and to develop innovative solutions, to develop new businesses and achieve global impact.
- However, you wish to develop innovation in your enterprise, EIT InnoEnergy has a complete range of services that can be tailored to meet your needs to support you, shorten the time to value and mitigate the risks.
- As your partners they connect you with a trusted innovation ecosystem of business leaders, dynamic SMEs policymakers, industry influencers, smart investors, the brightest graduate talent and experienced technology experts. This will make a tangible difference to your open innovation strategy.
- You get a long-term ally in your journey to open innovation.

Find out more <u>here</u>.

## **5.4 DIMENSION NUMBERS**

- 5000+ start-up's screened
- 300+ Products launched
- 480+ companies supported
- 250+ portfolio companies invested in
- €3.4B raised in funds
- 85% exporting
- 92% survival rate
- 269 patents filed
- 16 months to market
- 2 unicorns

## 6. EIT RAWMATERIALS

## 6.1. RAWMATERIALS ACCELERATOR

From idea to market growth: EIT RawMaterials Accelerator aims to catch and mentor start-ups to rapidly become suppliers to, and perhaps future partners of, the EIT RawMaterials network. Their programme facilitates introductions to customers in the EIT RawMaterials partner network who are willing to adopt innovations. EIT RawMaterials connects local and national ecosystems to the pan-European network of pilot and test infrastructure facilities as well as to potential customers. We also offer supply grant funding to enable start-up teams to participate in the RawMaterials Accelerator.



The programme comprises three phases – Explore, Build and Grow. Each phase has specific objectives, processes and funding schemes. The support includes individual and group coaching, funding and anchoring start-ups in their local and national ecosystems. At the same time, we open up introductions to the EIT RawMaterials community partners on a pan-European level.

Apply now <u>here</u>. For more information visit the <u>website</u>.

## **6.2 BOOSTER CALL**

Booster programme provides support to start-ups and SMEs to develop innovative products and services that can produce an impact in the raw materials sector or benefit EIT Raw Materials partners.

Besides funding and customised services, the selected start-ups and SMEs will also get access to the EIT RawMaterials partner network, participating in their networking events, as well as gain visibility through EIT RawMaterials network channels. Supported start-ups and SMEs may join their network as an associate or full member to benefit from the ecosystem fully.

Booster Call provides established companies with support to:

- speed up a technology challenge resulting in a higher TRL, bringing the technology closer to the market
- accelerate market penetration by dedicating financial resources for a specific segment or target market
- facilitate product portfolio diversification, enabling product adaption or new product features to address a concrete market need

Booster Call 2022 is open throughout the year. For the sake of clarity and to ensure a smooth selection and operational progress of the selected Start-ups and SMEs, we have three cut-off dates for proposal submission: 8 April, 6 June and 5 September 2022.

Apply now <u>here</u>. For more information visit the <u>website</u>.

## 7. EIT URBAN MOBILITY

<u>Business Creation</u> activities by EIT Urban Mobility aim to become the reference in the market for supporting and funding gender-balanced start-ups within urban mobility. Their tools are:

- Funding through grants and equity investments
- Knowledge and training through partner-led programmes
- Networking and hot lead introductions through dedicated support to EIT Urban Mobility equity portfolio companies





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<u>EIT Urban Mobility – Business Creation</u> boosts the success rate of start-ups, powers the growth of scale-ups and SMEs, and helps ventures to become successful in their go-to-market strategies for new business development. They support the lifecycle of start-ups and scale-ups through the phases of incubation, acceleration and growth, and through their own investment activities. EIT Urban Mobility especially helps start-ups and scale-ups matchmaking with living labs and pilot opportunities with cities in their partner network. Their investment policy strives to achieve a strong growing venture equity portfolio, with equal weight on impact and financial return.

## 7.1 INCUBATOR – START FOR FUTURE

<u>Start for Future</u> is a programme of Entrepreneurial Universities and university linked incubators in Europe and partner countries Australia, Canada, Nepal, Russia, and the USA. The objective of Start for Future is to foster the entrepreneurial mindset of participants of the <u>EIT High Education Institutions (HEI) Initiative</u>, their ecosystem stakeholders and their core target groups - talents- towards development of sustainable and scalable business models and generating impact in Europe, and wider.

The core approaches unifying the programme are project-based learning, interdisciplinarity, open innovation and co-creation. The approaches are consolidated in a holistic programme consisting of four stages: Scouting, Matching, Open Incubation, and Co-Creation. The focus of the programme is the creation and further development of early-stage start-ups and preparing them for stages to come: acceleration and growth.

EIT Urban Mobility contributes to Start for Future with a collaboration of Academy and Business Creation areas by providing mentorship and expertise in the urban mobility landscape. EIT Urban Mobility collaboration within Start for Future sets the starting point of the Business Creation start-up journey and serves as a quality lead generator for EIT Urban Mobility Accelerator programmes.

**Partners**: The framework was initiated in 2019 by <u>Strascheg Center for Entrepreneurship</u>. Today, Start for Future gathers 20 HEIs, 20 University incubators, 2 EIT KICs (EIT Urban Mobility and EIT Manufacturing) and the integration of the following projects: <u>eBridge</u>, <u>entreTime</u>, <u>EUAcceL</u>, EUFORIA and <u>TANDEM +</u>.

**Who should apply?** Young entrepreneurial talents, early-stage start-ups and project teams coming from partner universities, looking to build a start-up and create an innovative solution to tackle a specific urban mobility challenge. Click <u>here</u> to get further information on how to apply.

## 7.2 ACCELERATOR PROGRAMMES

The <u>EIT Urban Mobility Accelerators</u> are five pan-European EU-funded programmes with a clear thematic focus:

- Sustainable City Logistics Accelerator
- B612 Urban Air Mobility Accelerator
- 5G TURBO (Technologies for URBan mObility) Accelerator



- Energy and Public Realm Accelerator
- E+ Mobility Accelerator

Accelerator programmes are implemented by partners to take at least 50 mobility-related start-ups to the next level. EIT Urban Mobility is looking for early-stage start-up teams with business ideas that reduce congestion and increase efficiency in the transport system. Via innovative approaches to make commuting faster or more enjoyable, such as concepts to accelerate the transition to low- or zero-emission forms of transport – and with all other possible ideas that help to solve mobility-related problems.

EIT Urban Mobility Accelerators offer to selected start-ups:

- 6 months thematic accelerator programme
- €30k worth of support services provided by programme partners
- Individualised business coaching and training
- Mentoring by industry experts and experienced founders
- Product and technology validation with access to a network of living labs
- Finding your product-market fit
- Scaling your business, driving growth and internationalisation
- Investor pitch coaching and potential contacts with investors and VC funds
- Promotion of your start-up at the Business Creation portfolio webpage, and through EIT Urban Mobility communication channels
- Access to EIT Urban Mobility investment initiatives and funding instruments

Business Creation Accelerator programmes are the second stage of the EIT Urban Mobility start-up journey and a great source of high-quality companies for EIT Urban Mobility investment activities.

#### Partners:

Sustainable City Logistics Accelerator:

Futurebox, Technion DRIVE, Technical University of Munich, UnternehmerTUM, ISBAK Istanbul IT and Smart City Technologies, PoliHub, AZO – Anwendungszentrum GmbH Oberpfaffenhofen).

B612 Urban Air Mobility Accelerator:

Toulouse Metropole, Aerospace Valley, CARNET, Ferrovial.

5G TURBO (Technologies for URBan mObility) Accelerator:

NextMove (Mov'eo), CARNET, CTAG, TU Braunschweig NFF, Mobile World Capital, Fundingbox Accelerator.

Energy and Public Realm Accelerator:

ZONE Cluster, PowerHUB, SpinLab.

E+ Mobility Accelerator:

UPC, Barcelona Activa, ENEA, CARNET, CTAG, UPF, UPF Venturess, CERTH, Ferrovial, Connected Mobility Hub.



Who should apply? The programme targets start-ups with clear, scalable business models and products/services preferably ranging from TRL4 to TRL6 (according to <u>TRL definition from Horizon Europe</u> <u>– Work Programme 2021-2022 General Annexes B – Eligibility</u> (page 10)). Start-ups must be registered in EU or Horizon Europe associated countries.

Click <u>here</u> to apply to our accelerator programmes and get notified about EIT Urban Mobility Business Creation call openings.

# 7.3 SME HUB

<u>SME Hub</u> is an EU-funded programme with a pan-European dimension implemented through EIT Urban Mobility partners. EIT Urban Mobility is looking for the most promising urban mobility start-ups with innovative solutions to tackle city challenges. The final objective is to take SMEs closer to the market by providing the tools and resources to pilot their solutions and demonstrate the benefits in real environments. The SME Hub programme supports a minimum of 12 start-ups in scaling up their business in Europe with a clear go-tomarket approach, driving growth and going international.

EIT Urban Mobility SME Hub programme offers to selected start-ups:

- €25k worth of support services provided by programme partners
- Individualised business coaching and training
- Mentoring by industry experts and experienced founders
- Access to the EIT Urban Mobility network and cities' innovation projects
- Scaling your business, driving growth and internationalisation
- Investor pitch coaching and potential contacts with investors and VC funds
- Promotion of start-ups at the Business Creation portfolio webpage, and through EIT Urban Mobility communication channels
- Access to EIT Urban Mobility investment initiatives and funding instruments
- Access to high-level external mobility events such as the Smart City Expo World Congress and the ITS World Congress.
- Access to EIT Urban Mobility Business Creation investment initiatives and funding instruments, including seven funded pilots (five pilots with one of the EIT Urban Mobility collaborating cities and two pilots with EIT Urban Mobility Industry partners)

The Business Creation SME Hub programme is the third stage of the EIT Urban Mobility start-up journey and a great source of high-quality companies for EIT Urban Mobility investment activities.

**Partners:** Fraunhofer, City of Hamburg, Digital Hub Logistics Hamburg, CARNET, TU Braunschweig NFF, UnternemerTUM, PowerHUB.



Who should apply? The programme targets start-ups with clear, scalable business models and products/services preferably ranging from TRL7 to TRL9 (according to <u>TRL definition from Horizon Europe</u> <u>– Work Programme 2021-2022 General Annexes B – Eligibility</u> (page 10)). Start-ups must be registered in EU or Horizon Europe associated countries.

Click <u>here</u> to apply to our SME Hub programme and get notified about EIT Urban Mobility Business Creation call openings.

# 7.4 INVESTMENT ACTIVITIES

## INVESTMENT CALLS

EIT Urban Mobility provides up to €150.000 of investment per company in high-impact start-ups and scaleups to accelerate their journey, to continue critical innovation and to ultimately transform the European urban mobility landscape. Besides investing, EIT Urban Mobility offers visibility and strategic positioning to the equity portfolio start-ups within the venturing ecosystem, on top of coaching services to drive growth and internationalisation.

In order to become the reference impact investor in sustainable urban mobility, EIT Urban Mobility investment calls focus on ventures capable of measuring and demonstrating a positive impact related to Environmental, Social and Governance (ESG) metrics. By building a portfolio of companies that have a positive contribution to society, EIT Urban Mobility actively supports solutions that contribute to achieving the United Nations Sustainable Development Goals (SDGs). EIT Urban Mobility investment calls also take into account gender balance policies from applicants. All applications are evaluated by EIT Urban Mobility staff with the support of independent external experts and venture capital investors.

Partners: Direct contribution from Business Creation internal staff and external senior advisors.

Who should apply? Start-ups and scale-ups currently fundraising, preferably already in an ongoing funding round. EIT Urban Mobility focuses on positive ESG ventures with gender balance policies. Companies should be incorporated not more than 10 years ago, with less than 100 employees on their payroll and with an innovative product/service contributing tackling one urban mobility challenge. High potential start-ups that have been previously scouted by the Business Creation team are invited to apply to the investment calls. For further information please contact the EIT Urban Mobility Business Creation investments team: investments@eiturbanmobility.eu.

## FUNDING LAB

The Funding Lab programme is an annual subscription to EIT Urban Mobility Business Creation services that offers support to the most promising ventures in the urban mobility space aiming to accelerate and speed up funding, growth, and go-to-market strategies. This is enabled and powered by the EIT Urban Mobility community and the embedded value of the EIT network. The programme focuses on making start-ups more investable, scalable, business-focused and valuable to secure funding through our pan-European investment network.



EIT Urban Mobility Funding Lab offers the following services on a best-effort basis to selected start-ups:

- Exclusive access and warm introductions to corporate venturing firms, venture capital investors and other industry players
- Access to EIT Urban Mobility Summit, networking days and matchmaking sessions with EIT Urban Mobility partners including industry and network of collaborating cities
- Tailored (1 to 1) support from a dedicated Business Creation liaison to capitalise on our network
- Access to the pool of EIT Urban Mobility Master school of students looking for internship and thesis opportunities
- Support to apply for EIT Urban Mobility calls and other European funding instruments

Partners: Direct contribution from Business Creation internal staff and external senior advisors.

Who should apply? High potential start-ups that have been previously scouted by the Business Creation team are invited to apply to the Funding Lab programme by submitting an Expression of Interest for the annual subscription service.

For further information please contact the EIT Urban Mobility Business Creation team business.creation@eiturbanmobility.eu.

#### **INVESTMENT READINESS ACCELERATOR**

The Investment Readiness Accelerator is an EU-funded programme with pan-European reach offering professional support and training services to make successful European tech-mobility ventures ready for investment. The Investment Readiness Accelerator (IRA) is designed to prepare entrepreneurs to receive funding from early-stage investors and other sources of capital. It targets ambitious entrepreneurs as they contribute to solving pressing social and environmental challenges across Europe. The ultimate goal of the programme is to improve the Investment Readiness Level (IRL) of the participating companies, moving from a validation stage to the required maturity phase where entrepreneurs can successfully convey:

- A common language to clearly communicate objectives and milestones to investors
- Analytical metrics that investors and other financiers can use to inform selection processes
- How innovation can be framed to communicate both business and financial deliverables

EIT Urban Mobility Investment Readiness Accelerator offers to selected start-ups:

- International experience delivering training, mentoring and/ or coaching programmes with early stage companies
- International experience within the European venture capital industry, including strong expertise in startup assessments, start-up valuations, start-up investments, start-up divestment strategies, start-up exits and investor reporting
- Strong network within the European early-stage investor community (seed funds, business angels' networks, venture capital funds, etc.)
- Knowledge of the urban mobility space and its underlying technologies



**Partners:** By the time of publication of the catalogue there is an open <u>request for Proposals</u> to select a service provider for the Investment Readiness Accelerator.

Who should apply? The programme targets fast-growing companies within the urban mobility landscape aiming to acquire the necessary capital to scale their business. Selected start-ups shall provide 1% of equity ownership to EIT Urban Mobility in exchange for the services as a way to build up the contribution of Business Creation to the long-term financial sustainability of EIT Urban Mobility.

For further information please contact the EIT Urban Mobility Business Creation investments team: investments@eiturbanmobility.eu.

## 7.5 OTHER PROGRAMMES

#### EIT COMMUNITY BOOSTER

The New European Bauhaus translates the European Green Deal into a tangible, positive experience in which all Europeans can participate and progress together. With this in mind, the <u>EIT Community Booster</u> helps to identify and support the start-ups and scale-ups integrating the three core dimensions of the New European Bauhaus:

- Sustainability: from climate goals, to circularity, zero pollution, and biodiversity
- Aesthetics: quality of experience and style, beyond functionality
- Inclusion: from valorising diversity, to securing accessibility and affordability

The programme is offered by a collaboration of the prominent European innovation communities: EIT Digital, EIT Climate-KIC, EIT Food, EIT Manufacturing and EIT Urban Mobility.

• <u>EIT Community Booster</u>

## 8. EIT MANUFACTURING

## **8.1 BUSINESS CREATION PROGRAMMES**

In EIT Manufacturing, their Business Creation managers consult with companies and recommend a tailored package of support from the following services:

- Access to market
- Access to finance
- Business development support
- Support for transformation

Interested in learning more? Please read through their current opportunities for entrepreneurs.

## **8.2 SWITCH ON PROGRAMME**

Equity investment of €150,000 for problem-solving startups to start shining



In this programme, the Business Creation team will offer early-stage startups a tailored package of support from the following services: Access to market, access to finance and broader business development support.

Who are Switch On companies?

- You have a proven prototype or proof of concept for an innovative product that addresses critical manufacturing pain points (TRL 6 minimum).
- You have recently established a legal entity or are planning to do so in the near-term.
- You have no, or low, commercial revenues.
- You have an entrepreneurial team, with a minimum of two members, and at least one co-founder resident in a EU or Horizon Europe associated country.
- You are looking to enhance and complement your business development efforts.

You are currently looking for access to finance from equity partners, or plan to do so in the future.



Go <u>here</u> for more information and <u>here</u> to submit an expression of interest.

## 8.3 SUPERCHARGE PROGRAMME

€300,000 equity investments for scaleups to accelerate their business

In this programme, the Business Creation team will offer scaleups a tailored package of support from the following services: Access to market, access to finance and broader business development support.

Who are Supercharge companies?

- You are actively looking to grow.
- You have demonstrated meaningful customer traction.
- You have been in operation for more than one year.
- You have a dedicated full-time team with a headquarters incorporated in a EU or Horizon Europe associated country.
- You are looking to enhance and complement your business development efforts.
- You are currently looking for access to finance from equity partners or will be doing so in the future.

Click <u>here</u> for more information and <u>here</u> to submit an expression of interest.

## 8.4 LEVEL UP PROGRAMME

For SMEs to transform their business and take operations to the next level



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The Level Up programme seeks to support SMEs that plan to transform their operations to improve competitiveness. In this programme, the Business Creation team can offer you a tailored package of support from the following: services and financial support for your transformation (up to  $\leq 150,000$  towards the realisation of your transformation)

Who are Level Up companies?

- You are ready to transform your operations to bring the company to the next level of competitiveness.
- You have a transformation project related to your manufacturing lines and/or production systems.
- You meet the EU definition of an SME as detailed here, including "fewer than 250 employees ... annual turnover not exceeding EUR 50 million ... and/or an annual balance sheet total not exceeding EUR 43 million."
- Your headquarters are incorporated in a EU or Horizon Europe associated country and you have significant commercial or industrial presence in other EU or Horizon Europe associated countries.
- Commercial presence is defined as greater than 20% of a company's sales, while industrial presence is defined as greater than 20% of a company's workforce.

Click <u>here</u> for more information.

## **8.5 PARTNER LED ACTIVITIES**

Gazelle Accelerator

Gazelle Accelerator is a European Project which aims to develop startups and SMEs working in industry 4.0. Gazelle Accelerator supports them to accelerate their growth through dedicated training and coaching sessions but also to make connections with end-users and investors.



Gazelle Accelerator is about matching manufacturing challenges with innovative solutions. How is this done? Gazelle Accelerator starts by discussing with industrial corporates in Europe and identifying what their manufacturing needs and challenges are. After collecting all the challenges, an open call is launched for startups and SMEs. The 25 most innovative companies are selected to participate at the Gazelle Accelerator final event, which will

be the opportunity for them to pitch their solutions and get meetings with end-users and/or investors.

Gazelle Accelerator is supported by EIT Manufacturing and run by a consortium of our partners including Aerospace Valley, RoboHouse, LINPRA, Kaunas University of Technology (KTU), and Laboratory for Manufacturing Systems & Automation (LMS).

Since the beginning of Gazelle Accelerator in 2020, more than 60 companies have received support. In 2022, they will have several open calls for new applicants. To learn more, please visit their <u>website</u>.



• Green Manufacturing Accelerator (GreenMA)

The Green Manufacturing Accelerator (GreenMA) will help identify and develop innovative green manufacturing solutions in Europe to help bring the circular economy and Industry 5.0 vision into reality.

GreenMA will address the key challenges for early-stage entrepreneurs related to know-how, financing and contacts with EIT Manufacturing and the wider manufacturing ecosystem. In 2022, GreenMA will carry out two rounds of acceleration, both including a 3-month instruction phase (intense mentoring and training) after which the best-performing companies will receive  $\xi$ 5,000 –  $\xi$ 20,000 pre-seed financing ( $\xi$ 150,000 EUR in total) and additional support services. During 2022, GreenMA has the ambition to support 30 promising startups.

GreenMA is supported by EIT Manufacturing and run by a consortium of our partners including Aerospace Valley, Buildit, Baltic Innovation, Tartu University, Inegi, and INESC TEC.

More information will be available <u>here</u> in early 2022.

#### 9. EIT REGIONAL INNOVATION SCHEME (RIS) JUMPSTARTER

EIT Jumpstarter is a pan-European pre-accelerator programme for innovators in the healthcare, agri-food, raw materials, energy, urban mobility and manufacturing industries. The strategic aim of this programme is to create a sustainable impact by boosting innovation and entrepreneurship within Central-Eastern and Southern-European Regions by validating innovative solutions and connecting them with the articulated demands from the industry. The programme's concept originates from the real needs of the innovation ecosystem of these regions. Countries face similar challenges; they have enormous innovation potential, with bright scientific minds, but the research results are likely to remain within the labs.



EIT Jumpstarter is ideal for teams with an innovative business idea, who want to jumpstart their company. With the contribution of best-in-class experts, creative community, unique know-how its aim is to support idea-holders to turn their ideas into business. Jumpstarter helps them build a viable business model around their innovative product or service idea, validate it and if their business idea is proven to be sustainable, they are encouraged to register their company. The Jumpstarter introduces teams to partners, investors, regulatory bodies and companies that can produce their products, their first buyer or a test site. They meet major innovation hubs in Europe, which is important when they want to enter foreign markets. The programme has trained 348 start-up teams since 2017, and in 2019 EIT Jumpstarter won the Best Association Training Initiative Award of the European Association Awards.



The competition is organised by EIT Health, EIT RawMaterials, EIT Food, EIT InnoEnergy, EIT Manufacturing and EIT Urban Mobility. A unique collaboration of six EIT Communities from the following sectors: healthcare, agri-food, energy, raw materials, manufacturing and urban mobility. They bring together businesses, research centres and universities as partners creating a favourable environment for creative thought and innovation to flourish. EIT is a valuable, credible partner to get your business idea up and running.

EIT Jumpstarter is a very selective, competitive programme; participating in it opens doors towards the European markets and connects the best teams with the three EIT Communities' large industrial **partners** such as GE Healthcare, Siemens, Philips, Roche, Bosch, Nestlé, Pepsico and Maspex, among others.

The target groups are scientific project teams, innovators, scientists, PHD students or master's students.

#### Jumpstarter's facts and figures:

- EIT Jumpstarter's 2021 edition saw a record number of applications, 548 teams registered to participate in this year's programme. 220 of these teams participated in the bootcamps, 120 got into the Local Joint Training phase and 42 will pitch in the Grand Final
- New European Bauhaus category was introduced in 2021, five months after Ursula von der Leyen, President of the European Commission published her op-ed on the topic. More information <u>here.</u>

#### Jumpstarter's success stories:

- <u>Arclub One</u>: winner of the Manufacturing category in 2020, winner of #CREATE category at #BoostUP! RIS 2021. The Slovenian start-up's unique system provides innovative and sustainable cooling and lubrication in CNC machines.
- <u>BNanoFood (Food)</u>: winner at EIT Jumpstarter Food category in 2019, later became Network Partners of EIT Food. 2BNanoFood is a spin-out of the International Iberian Nanotechnology Laboratory. Under the brand name Suevia Foods, 2BNanoFood aims to disrupt the food market by providing unique and sustainable solutions for the food industry. The company produces and markets tailor-made solutions based on biological and biodegradable materials while maintaining their quality and safety.
- <u>UP Catalyst</u> (Raw Materials): 1st place in 2019 with the novel, inexpensive and sustainable technology to produce synthetic graphite, graphene and various catalysts out of secondary raw materials. In 2020 accepted to EIT Raw Materials Phase 2 accelerator.
- Ligence (EIT Health): runner up to iLof in 2019, named as Best Emerging Tech start-up by Startup Lithuania. Cardiac ultrasound is a safe and inexpensive test for monitoring and preventing heart disease. Manual work (e.g., measuring, writing report) takes 50-85% of test time. We make cardiac ultrasound more accessible, cheaper and less human reliant by automating the analysis. Ligence CTO Karolis Šablauskas delivered a presentation at European Society of Cardiology Digital Summit on Ligence Heart automated TTE analysis and reporting system in 2021.

Find out more <u>here.</u>



## **10. EIT ALUMNI AND BUSINESS CREATION / ACCELERATION**

Many of the EIT Alumni members (<u>http://eitalumni.eu</u>) are founders / co-founders of startups / scaleups and some of them also end up participating in KICs BC activities, via the standard selection processes of the different KICs for beneficiaries of their respective BC activities.

Many of the EIT Alumni members are also successful entrepreneurs, once they leave the EIT Community, and raise significant amounts of external funding to grow their ventures. Many also win National and European level Startup competitions.

Recently, two <u>EIT Digital Alumni community</u> members have received the Nordic Women in Tech Awards.

EIT Digital Alumni start-up connecting remote teams <u>SpotYet</u>, a start-up showcased during the Alumni Startup Contest 2020, is a bot integrated within corporate communication systems which matches employees in groups to boost social interaction within companies. The bot organises short coffee breaks, so employees don't miss out on the spontaneous conversations that would normally take place at the office. It helps maintain a cohesive team culture and interpersonal relationships during remote work.

WOMEN@EIT ACTIVITIES. Create a strong network of female entrepreneurs and innovators from the EIT by contributing to making gender equality a reality across Europe while addressing the women leadership gap, the gender pay gap, and the gender investment gap.

To find out more, read the EIT Alumni Impact report 2020.

## 11. ECOSYSTEMS, INVESTORS, A2F ACTIVITIES WITH EIC, EIF AND EIB

#### **Ecosystems**

The EIT is working to create sustainable innovation ecosystems, highly symbiotic networks of researchers, educators/trainers and companies working in a specific area to generate new research, development and innovation.

EIT Knowledge & Innovation Communities (KICs) bring together impactful and results-oriented activities with more than 2500 leading partners from Education, Industry, Research as well as National and Regional Government and smaller innovative companies (start-ups, scale-ups) and SMEs across Europe. The first KICs started work more than 10 years ago and now cover 8 specific global challenges and are actively engaged with International partners outside of the EU-27, including Israel, the US, Switzerland, Norway and the UK.

Each EIT KIC has many local offices across Europe, close to all major innovation hubs, and close to local and national sources of funding (including private ones with angel investors and VCs). In total, the EIT community has more than 60 offices across Europe. These offices (CLCs) are used to host local events with innovation ecosystem stakeholders.



Each EIT KIC also organises an annual EU level event to bring its community of partners, start-ups / scale-ups, entrepreneurs, innovators and investors together, and to connect new stakeholders in their respective innovation ecosystems.

#### Investors and KICs practices regarding equity / options:

All EIT KICs take equity or options for equity against acceleration and business creation services from the startups / scale-ups they support. This is negotiated on a case-by-case basis with the supported start-ups / scaleups, in exchange for services delivered by the KICs, usually anywhere between 5 and 20% of the existing equity before Series-A. Some KICs are more active shareholders, as they sit on the board and participate in strategic discussions and decisions related to the growth of the supported entities. Other KICs are more passive shareholders and exit their shareholding in the early stages of growth when external investments occur.

EIT KICs also have extensive relationships with both angel investors and VC investors, and many KICs offer dedicated Access to Finance (A2F) services to supported start-ups / scale-ups, in preparing them to be investor ready and organise match-making events with relevant investors. Investors are also invited to the KICs annual events of, in order to network and find potential partners.

EIT KICs supported start-ups / scale-ups have been very successful in raising funding from external investors, attracting more than EUR 3Billion over the last 10 years.

In addition, EIT KICs work with institutions such as the European Innovation Fund (EIF), European Investment Bank (EIB) and European Innovation Council (EIC) to develop or manage funds or co-invest in innovative startups / scale-ups at European level. KICs work increasingly together with these institutions to help supported innovation projects get the equity funding they need, depending on their stage of maturity and required investment ticket size.

#### **EIT KICs Investments Funds initiatives**

EIT Health VCoE with EIF: EIT Health and the European investment Fund (EIF) are partnering to operate the Venture Centre of Excellence (VCOE), a public-private co-investment programme to empower finance for European health small and medium size enterprises (SMEs). The VCOE connects life science investors with high investment capacities such as venture capital funding, corporate or industrial firms, Technology Transfer Offices, insurers and more – with highly qualified Pan-European SMEs using an exclusive artificial intelligence platform that brings all members together.

Companies in the programme receive support to fundraise and have key access to services provided by EIT Health in support of their Series A, B and up to pre-IPO fundraising rounds. More details on how it works, It is already funded in part and still open for VCs to invest up to a total of 200M EUR. First investments out of VCOE Health with EIF into innovative health start-ups / scale-ups to be made in 2022.



**EIT Food FoodSparks**: The FoodSparks<sup>®</sup> fund invests in pan-European seed and early-stage start-ups to offer access to strategic capital and support with scaling up, thereby working towards innovative solutions to some of the world's most pressing problems in food production, supply and sustainability. The fund offers up to €30 million of investment over a span of up to four years, with an aim to invest in approximately ten start-ups per year. The companies to receive investment have to be domiciled in Europe/EFTA and Israel, have protectable and scalable technology, and align with EIT Food's mission of making the food system more sustainable, healthy and trusted.

In addition to capital, the start-ups and entrepreneurs included in the fund will be given access to advice and mentoring from the wider EIT Food community, allowing them to benefit from decades of food experience and knowledge. FoodSparks<sup>®</sup>, managed by PeakBridge, is headed up by Managing Partner Yoni Glickman, working closely with its investors, among them Ordway Selections, CPT Capital, Givaudan, Puratos, and Gullspång Re:food, allowing the portfolio companies to benefit from a wide range of potential co-investment and follow-on investment opportunities.

#### Future initiatives:

- EIT Food will lead the development of the next investment compartment with EIF on AgriTech / BioEconomy, not to be launched until 2023 at earliest, and in collaboration with EIT Climate-KIC, and EIT Health mainly.
- EIT Urban Mobility is evaluating the development of its own seed fund, not to be launched until 2023 at earliest.
- All KICs will continue working with EIF, EIB and EIC in 2022 and beyond, to develop further funds initiatives, and / or "co-invest" together into promising start-ups / scale-ups / innovation projects at European level.

## **12.WOMEN IN ENTREPRENEURSHIP & LEADERSHIP**

The EIT's long-term objective is to empower women entrepreneurs while nurturing women leaders. In this way, it aims to increase the number of girls aged 12-18 interested in technology, innovation, digitalisation, entrepreneurship, and leadership. In parallel, the EIT aims to support female students, entrepreneurs, innovators, and engineers to develop their skills, their start-ups, and their businesses by developing programmes and networks. The EIT adopted the EIT's Gender Mainstreaming Policy in 2020. To implement this the EIT & its communities have launched several initiatives such as Girls Go Circular, Digital Education Action Plan (DEAP), EIT Woman Awards or The EIT Alumni's Women@EIT Initiative, among others.

To find out more, visit <u>https://eit.europa.eu/our-activities/entrepreneurship/women-entrepreneurship-and-leadership</u>, and <u>https://womeneit.eu/</u>



## **13. EIT KIC BUSINESS CREATION RESULTS**

The Main results of the EIT KICS BC activities up to date and since 2010:

- EUR 60 million invested a year in Business Creation & Acceleration activities by EIT Community
- 3800+ ventures supported, including a few EU unicorns
- 1500+ products launched on the market
- EUR 3.9+ billion of external funding attracted
- Strong links to local, regional, national and European level investors
- Strong BC and Acceleration activities in EIT RIS countries
- Acquisition of EIT Community start-ups and scale-ups by EIT Community partners and external companies
- EIT Community present on the Forbes 30 under 30 Europe
- Successful participation of EIT Community at European level tech events
- Successful international Business Development missions to Silicon Valley, Israel, Korea, Japan...

Please view the video on EIT ACTIVITIES (Innovation, Education, RIS and Business Creation) NUTS & BOLTS VIDEO , <u>https://www.youtube.com/watch?v=S0lzvhg5JZ0&t=5140s</u>



# ANNEX I. KIC BC PROGRAMMES TABLE

Who	What	Programme name	Link
	Pre- Seed	Climathon	https://climathon.climate-kic.org
	Pre- Seed	ClimateLaunchpa d	https://climatelaunchpad.org
EIT Climate- KIC	Pre- Seed,	u	
	Seed, ClimAccelerator Scale- ClimAccelerator	https://www.climate- kic.org/programmes/entrepreneurship/accelerator/	
	Ups Pre- Seed	Deep Hack	https://www.eitdigital.eu/deephack/
	Pre- Seed	Innovation Factory	https://www.eitdigital.eu/innovation-factory/
	Pre- Seed	Digital Venture Programme	https://www.eitdigital.eu/venture-program/
EIT Digital	Pre- Seed/S eed	Digital Challenge	https://www.eitdigital.eu/challenge/
		Digital Accelerator	https://www.eitdigital.eu/accelerator/
	All stages	A2F	https://www.eitfood.eu/projects/access2finance
EIT Food	Pre- Seed	EIT Food Seedbed Incubator Progra mme	https://www.eitfood.eu/entrepreneurship/projects/seedbe d
EITFOOD	Seed	EIT Food Accelerator Network FAN	https://www.eitfood.eu/entrepreneurship/projects/eit- food-accelerator-network
	Scale- Ups	RisingFoodStars	https://www.eitfood.eu/entrepreneurship/projects/risingfo odstars
	Pre-	Wildcard	https://wildcard.eithealth.eu
	Seed	Six Bootcamps Catapult	https://eithealth.eu/programmes/bootcamps/ https://eithealth.eu/catapult/
EIT Health	Seed	Mentoring and Coaching Network	https://eithealth.eu/programmes/mentoring-and-coaching- network/
		Bridgehead	https://eithealth.eu/bridgehead/
	Scale- Ups	Gold Track	https://eithealth.eu/goldtrack/
		VCoE	

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			https://eithealth.eu/programmes/venture-centre-of- excellence/
	All Levels	All Other Programmes	https://eithealth.eu/what-we-do/eit-health-accelerator- programmes/
	Pre- Seed	Acquisition	Programme not available on the website – new from 2021)
EIT	Seed	Highway	https://bc.innoenergy.com/for-start-ups/
InnoEnergy	Scale- Ups	Boostway	https://bc.innoenergy.com/for-scale-ups/
EIT	Seed	RawMaterials Accelerator	https://eitrawmaterials.eu/accelerator/
RawMateria Is	Scale- Ups	Booster Call for Start-Ups and SMEs	https://eitrawmaterials.eu/booster-call/
	Seed	Accelerator programme	https://www.eiturbanmobility.eu/business- creation/accelerator/
EIT Urban Mobility	Scale- Ups	ScaleTHENGlobal	https://www.eiturbanmobility.eu/business- creation/scalethenglobal/
	SMEs	SME Hub	Not initiated yet and no website reference available
	All Levels	Finance2Move	
EIT		BoostUp! Programme	https://www.eitmanufacturing.eu/news- media/activities/boostup/
Manufacturi	Pre- Seed	Switch On Programme	https://www.eitmanufacturing.eu/what-we-do/business- creation/opportunities/for-startups/
ng	Scale- Ups	Supercharge Programme	https://www.eitmanufacturing.eu/what-we-do/business- creation/opportunities/for-scaleups/
	SMEs	Level Up Programme	https://www.eitmanufacturing.eu/what-we-do/business- creation/opportunities/for-smes/
All KICS	Pre- Seed	Jumpstarter	https://eitjumpstarter.eu/



# ANNEX II. BC CREATION SERVICES (ACROSS FUNDING LEVELS)

	PREE-SEED	SEED	SCALE-UPS	SERIES A-B
Climate-KIC	Climate Launchpad Climathon	Climate Launchpad ClimAccelerator	ClimAccelerator	
Digital	Digital Challenge Deephack Innovation Factory Digital Venture Pro	Digital Challenge	Digital Accelerator	Digital Accelerator
Food	EIT Food Seedbed Incubator A2F	EIT Food Seedbed Incubator EIT Food Acceleration Network A2F	RisingFoodStars	
Health	Six Bootcamps Catapult	Three Bootcamps Mentoring and Coaching Network VCoE	Three Bootcamps Bridgehead Gold Track VCoE	
	Acquisition	Highway	Boostway	
) RawMaterials		Start-up Booster Acceleration Programme	SME Booster Acceleration Programme	
Urben Mobility	Accelerator Programme Finance2Move	Accelerator Programme Finance2move	ScaleTHENGlobal Finance2Move	SME Hub Finance2Move
Manufacturing	BoostUp!	Switch on	Level up Supercharge	



## ANNEX III: SELECTION OF BC SUCCESS STORIES

**Northvolt supported by EIT InnoEnergy:** Northvolt is the EIT Community's first Unicorn: a European supplier of sustainable, high-quality battery cells and systems. To enable the European transition to a decarbonized future, the company aims to deliver the **world's greenest lithium-ion battery** with a minimal CO2 footprint and the highest ambitions for recycling. EIT InnoEnergy supported Northvolt by opening up its network to the start-up in tandem to a EUR 3.5 million investment. In July 2020, Northvolt signed a long-term supply contract BMW Group worth EUR 2 billion for battery cells.

**FeJuice supported by EIT Jumpstarter, jointly ran by EIT Health, EIT Food and EIT RawMaterials** is Serbian startup led by a female team of researchers at the University of Novi Sad. The team has developed an innovation in the area of functional foods– juices that increase iron levels in the blood. Their innovation helps pregnant women, and women in general, to defeat anaemia. As part of the EIT Jumpstarter training, the team benefited from boot camp and coaching sessions and made it to the Grand Final Pitching in Budapest. In 2019, EIT Food provided an opportunity to reach the next step and transform a scientific idea into a commercially viable product tested with 100+ potential customers.

WW Wohnwagon GmbH supported by EIT Climate KIC and InnoEnergy develops natural, ecological living solutions with water circulation systems and independent energy production, offering inspiration, knowledge, and implementation of new housing solutions. The team joined the EIT Climate-KIC Accelerator, to develop their business model, and find ways to develop a scalable model, multiplying their impact. EIT InnoEnergy supported the start-up to access future investors and professionalisation of their sales strategy.

**SARA Robotics**: "Social & Autonomous Robotic Health Assistant" (SARA) was developed as a innovation activity of EIT Digital, led by Bright Cape. The robot assistant developed and commercialised by SARA Robotics improves the quality of life of elderly residents, eases their longing for social contacts and reduces the staff's workload. For instance, the SARA robot can support elderly people suffering from first-stage dementia to perform specific exercises designed to improve their mental and physical fitness and delay entering the second, more acute stage of the illness. The robot can also play games, support music therapy and perform repetitive tasks, such as reminding staff and clients of certain events and checking the client's wellbeing.

**ADAXIS**: Supported by EIT Manufacturing, both through an Innovation project as well as an equity investment ADAXIS develops a single software platform that can be used to drive a variety of robotic arms, turning them into large-scale 3D printers that work with metals, plastics, composites and concrete. It solves the challenge of retrofitting sophisticated robots that were created for a specific manufacturing task, allowing them to operate with the flexibility of a 3D printer.

**Ondosense**: EIT Manufacturing have supported Ondosense through a number of different programmes, including our BoostUP startup competition, the Gazelle Accelerator and with an equity investment of €300k together with a number of other investors. OndoSense realizes breakthrough sensor technology for a digitalized industrial world. With sensor solutions based on high-precision, robust radar technology and



intelligent sensor software, we ensure that customers receive relevant data for the control and monitoring of production plants and machines

Fluctuo: EIT Urban Mobility portfolio company received further €1.6 million investment in 2021 to consolidate its position in the European market and expand into new mobility modes, such as transport on demand. Fluctuo, graduated from EIT Urban Mobility's accelerator, was also chosen for investment through the Startup Investment programme at EIT Urban Mobility. Fluctuo, founded in 2019, is an independent third-party data aggregator with a SaaS platform to collect, process, analyze and visualize the data of shared mobility services (bikes, scooters, mopeds and cars), helping public stakeholders and private companies to make data-driven decisions on mobility services & infrastructures. <a href="https://www.eiturbanmobility.eu/fluctuo-a-company-from-our-portfolio-received-a-further-e1-6-million-investment/">https://www.eiturbanmobility.eu/fluctuo-a-company-from-our-portfolio-received-a-further-e1-6-million-investment/</a>

For more success stories from EIT KICs BC activities, please contact EIT, <u>http://eit.europa.eu</u>.